



CAPABILITIES STATEMENT



HATAMOTO OVERVIEW

HATAMOTO is an Australian consultancy firm providing services and specialist advice in the field of Business Resilience with a focus on the Aviation, Critical Infrastructure, Energy, Government, Hospitality, Major Events, Maritime and Mass Passenger Transport sectors.

We work as a fully outsourced security and risk management unit, an integrated part of your team or on a project by project basis. Whichever way, our focus is on providing impartial advice often at the most critical moments of an organisation's existence: during a crisis.

Our operational experience in security and risk management guarantees we understand the competing priorities of regulatory compliance versus commercial competitiveness and profitability and are committed to providing clients with a cost-effective solution in a timely manner.

This extensive expertise is brought to each client to provide the best possible outcomes. We work with businesses to help them to:

- Develop integrated security, emergency, risk, crisis, OH&S and business continuity plans and processes;
- Conduct security, risk and or vulnerability assessments;
- Develop operational planning and security capability;
- Develop and implement systems and tools to plan for and manage operations (particularly within compliance environments);
- Analyse and advise on the procurement of technology to support operations; and
- Prepare conforming tender submissions and requests for quotations that are ethical and equitable.

MORE ABOUT HATAMOTO

- We are a national organisation with a diverse range of skills within security, major events, critical infrastructure and transport-related strategic and operational contingency planning. We have worked extensively within the security operations fields in Australia, the USA, Europe and the Middle East.
- Our experience is drawn from providing support to four Olympic Games, having developed high-level policy in both the public and private sectors, and from having managed regulatory security enforcement and port security operations.
- We can tailor our processes to meet the needs of our individual clients.
- We can handle security and risk management activity on an ongoing basis (as an outsourced security unit) or provide coaching and training enabling our clients to manage their own projects in-house.



AREAS OF EXPERTISE

AREA OF EXPERTISE	ADDITIONAL INFORMATION
Risk management processes and practice	Including conduct of risk and vulnerability assessments and development of integrated security, emergency, risk, crisis, OH&S and business continuity plans and processes
Security planning and management	Including planning activities and preparation of Plans, Policies & Procedures (P3) and Operation Orders
Emergency planning and management	Including development of emergency and evacuation P3 in accordance with relevant standards
Probity advice and audit	Including the development of robust and transparent P3 and documentation that will meet external scrutiny
Crisis planning and management	Including development of crisis P3 in accordance with relevant standards
Business continuity planning	Including development of business continuity P3 in accordance with relevant standards
Occupational health and safety processes and culture	Including development of P3, OH&S programme advice and compliance with relevant standards and legislation
Training	As it relates to security – including exercising and conduct of drills and development/ delivery of self paced on-line training modules
Security vetting of employees	Completion of lawful background checks on individuals in positions of trust
Preparation of conforming tender submissions and requests for quotations (RFQs)	Within Government and Industry
Project management	Including tender development and or assessment of security and civil infrastructure projects
Internal audit	Strategic, operational and tactical level internal auditing as it relates to security, risk management and probity
External Audit	Strategic, operational and tactical level external auditing as it relates to security, risk management and probity
Technology procurement	As it relates to supporting operations including identifying functional needs and requirements, determining system requirements and developing technical specifications, managing procurement and assessing operational delivery

DIRECTOR PROFILES

PETER SHEPHERD

With 18 years experience across security, risk, crisis and emergency management, planning and operational delivery, Peter established HATAMOTO in 2007 to meet the growing demand for business resilience within today's turbulent operating environments.

Peter and his brother, Matthew are the two Executive Directors and owners that lead the HATAMOTO team to develop organisation-wide business resilience frameworks for a wide range of premier clients across various industry sectors including Australian and international governments.

Peter's extensive operational experience was acquired through numerous senior management roles, including working with Sydney Ports Corporation as Manager Port Security, where he was responsible for supporting the planning and implementation of a port-wide security management program.

Before joining Sydney Ports, Peter worked as an operational and technical security planning consultant on security projects for four Olympic Games specialising in physical security and crowd management. He has also worked closely with the Police, Military, Emergency Services and Organising Committees for major events and bids in Australia and overseas.

Peter holds tertiary and post graduate qualifications in justice, protective security, intelligence and counter terrorism. He is a former Superintendent with the Australian Federal Police Protective Service, where he gained valuable regulatory law enforcement and counter terrorism first response experience at Sydney Kingsford Smith International Airport. He also draws operational, risk management and training development experience from various roles within the commercial transport sector including cash in transit.

MATTHEW SHEPHERD

Matthew joined HATAMOTO in 2007 to work with his brother and business partner, Peter and is one of two working Executive Directors and company owners that lead the HATAMOTO team.

He has developed organisation-wide business resilience frameworks for a range of clients across various industry sectors including Australian and international governments. He is a recognised subject matter expert in the conduct and development of risk, criticality, vulnerability and threat assessments; strategic & operational planning; training programs; and security & emergency management drills, exercises & audits.

Prior to HATAMOTO, Matthew gained fifteen (15) years experience working within the private security sector and is admitted as a solicitor of the Supreme Court of Queensland. He has completed Bachelor of Justice & Law degrees through the Queensland University of Technology majoring in Protective Security and Intelligence and is a qualified Port/ Port Facility Security Officer.

Matthew previously held the position of In-House Legal Counsel with a Queensland based security company supplying private security staff to venues and events throughout South East Queensland. In this role, he was responsible for providing strategic advice to the company concerning legal and regulatory compliance matters affecting the day-to-day running of the business. Matthew was also responsible for the preparation of security risk reviews, site surveys, and risk assessments at client sites and major events in accordance with the prescribed Australian Standard for Risk Management.

For more information about HATAMOTO, our team and case studies see www.HATAMOTO.com.au

